

Recent Developments at CAMAG

Rolf Rolli, CEO



CAMAG's values

- We focus on High Performance Thin-Layer Chromatography and related technologies
- We create values for our customers by
 - developing & manufacturing sophisticated instruments and associated software
 - offering application services and training
 - providing a worldwide support & service network
- We foster the acceptance of High Performance
 Thin-Layer Chromatography by collaborating with many Universities around the globe
- We develop standardized methods for Pharmacopeias and collaborating with Swiss medic, USP, EP, ChP and other regulatory bodies



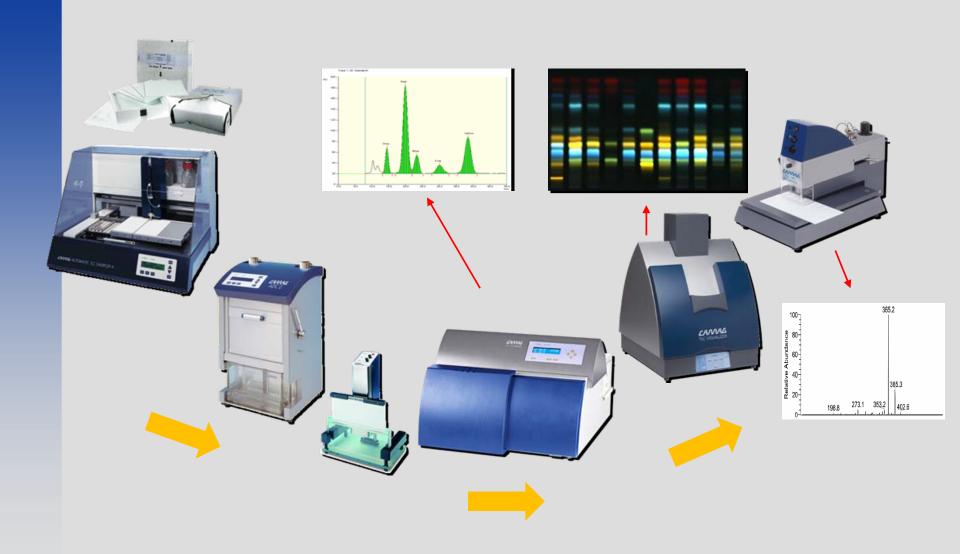
CAMAG investment in R&D

- Each year CAMAG spends more than 10% of sales in Research & Development
- Focus of R&D is in development of HPTLC instruments and software as well as adjacent fields
- Our goal is to develop and manufacture high quality instrumentation for longstanding customer satisfaction

SWISS EQUALITY



Complete Instrumentation for HPTLC





Recent and coming new products

- 2010 replacement of Scanner 3 by Scanner 4
- 2009 Introduction of TLC-MS
- 2011 Introduction of DBS-MS
- 2011 Introduction of CATS CAMAG TLC Software



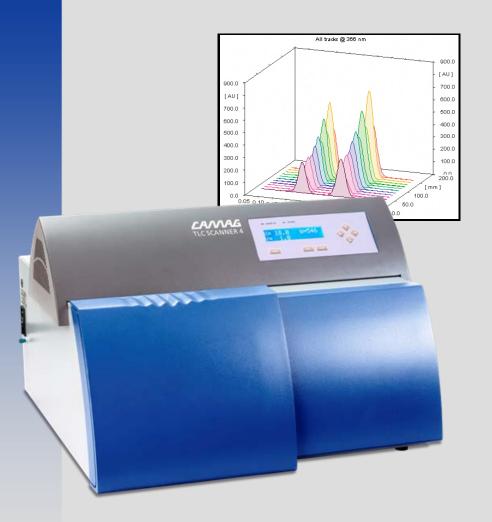
CAMAG TLC Scanner 4



The TLC Scanner 4 is the most advanced workstation for densitometric evaluation of HPTLC/TLC chromatograms



CAMAG TLC Scanner 4



- Measurement of reflection, either in absorbance or fluorescence mode
- Object formats up to 200 x 200 mm
- Spectral range 190 900 nm
- Automatic start of all lamps
- Data step resolution 25 200 μm
- Scanning speed 1 100 mm/s
- Spectra recording speed up to 100 nm/s
- Automatic selection of electronic amplification
- Rapid data transfer
- Operated with CAMAG software



TLC-MS - Alternative to LC-MS

- Separation of sample on TLC is simple and very fast
- Components can be made visible and also non UV active compounds can be analyzed
- Extraction of a desired compound from a plate into MS is easily possible
- On-line and off-line procedures possible



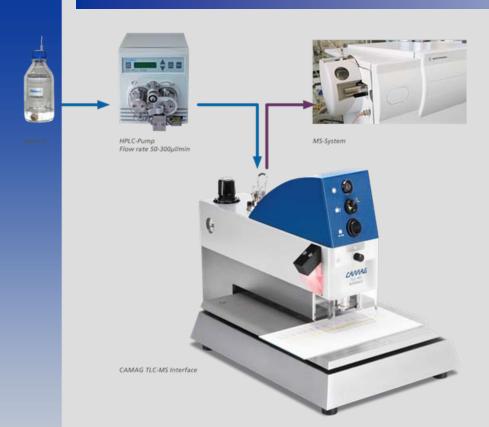
TLC-MS coupling

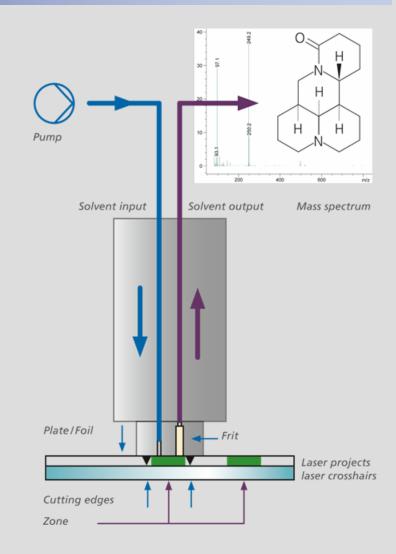


- TLC-MS Interface introduced 2009
- Since than used in many labs for various applications around the globe



Principle of TLC-MS hyphenation





TLC-MS Applications

Elucidation/confirmation of compound and mass in various application fields:

- General research/chemical synthesis/impurities
- Pharmaceuticals
- Cosmetics/Herbals
- Food
- Forensic
- Environmental



New Development

Table with plate positioning system available soon





Extensions of the TLC-MS Concept

- Extensions of the TLC-MS Concept into Bioanalysis
- DBS-MS for Direct analysis of Dried Blood Spot Cards



What are Dried Blood Spots? (DBS)

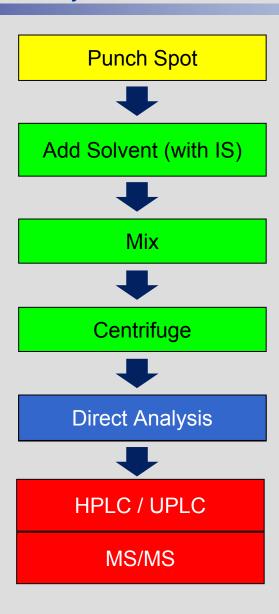


- Technique has been around for >40 years
- Easy way of collecting, shipping & storing blood samples
- Widely used in new born screening, therapeutic drug monitoring
- Blood from animal/human spotted onto collection card
- Cards air dried & stored/shipped desiccated at room temperature
- Discs punched out of the DBS for quantitative analysis (punch & elute)
- New concept for Direct Analysis with CAMAG DBS-MS 500



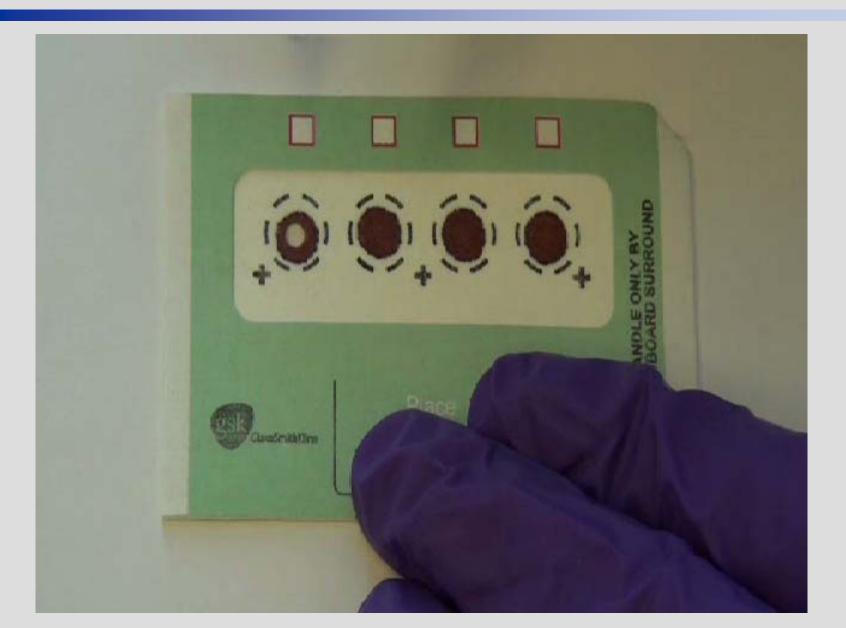
DBS Bioanalytical Workflow

Punch & Elute vs Direct Analysis



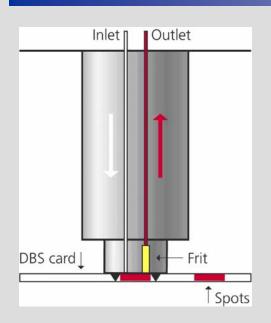


Punch and extract (current method)





Direct Elution



Similar principle as TLC-MS



Fully Automated CAMAG DBS-MS 500



Direct Elution – Automated Workflow with CAMAG DBS-MS 500





CATS CAMAG TLC Software



- Software for Qualitative Analysis
- Database-based Software
- Client /Server Architecture:
 - Configuration Single Workstation
 - Configuration Multiple Workstations
- Sample oriented Concept
 - Database allows to easily search for individual samples
 - Possibilities to display plate oriented (all tracks at one illumination / wavelength) and sample oriented (just one track but all illuminations / wavelengths)

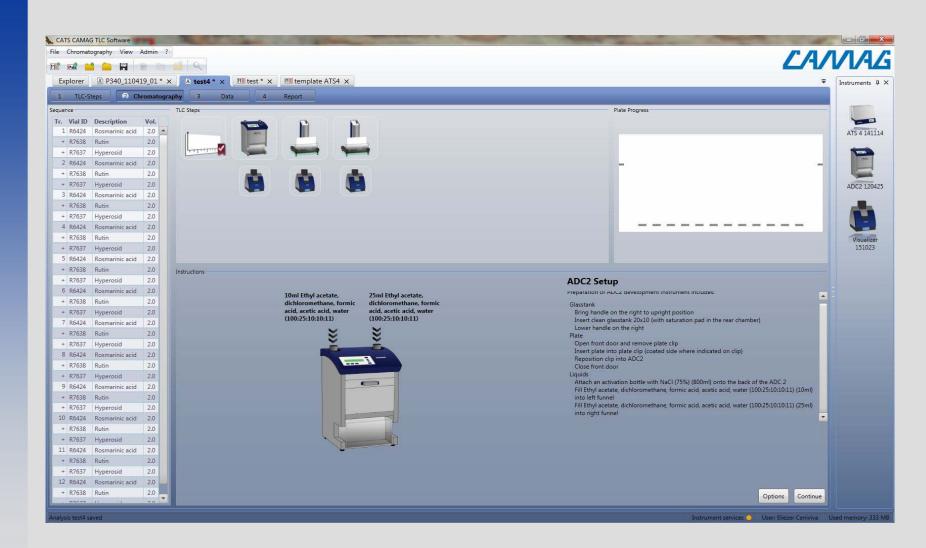


CATS CAMAG TLC Software

- Image Comparison Viewer
- HDRI (High Dynamic Range Images)
- Three level user interface:
 - Level 1: Execute analysis (Routine)
 - Level 2: Experienced User/Method Development
 - Level 3: Expert Level, access to all parameters
- Professional Image Enhancement
 - Optimized colors always included

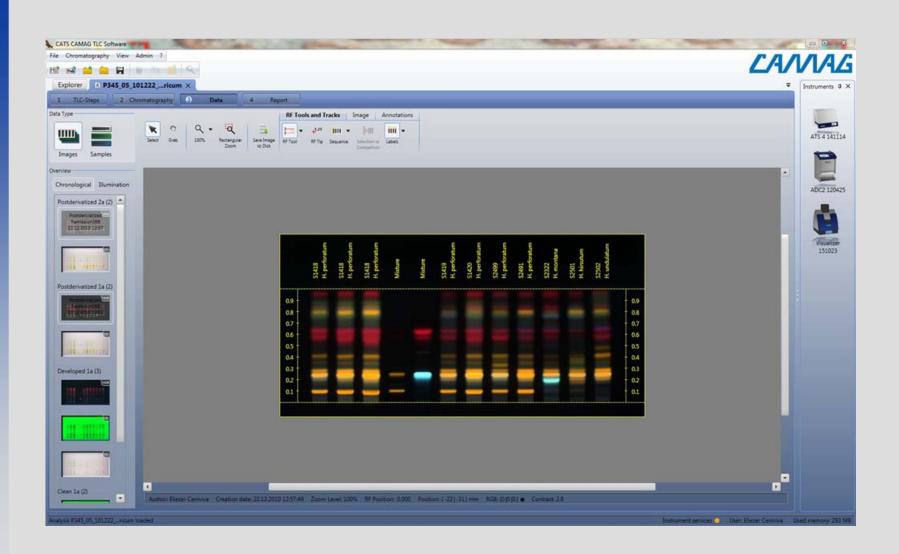


Execute Method



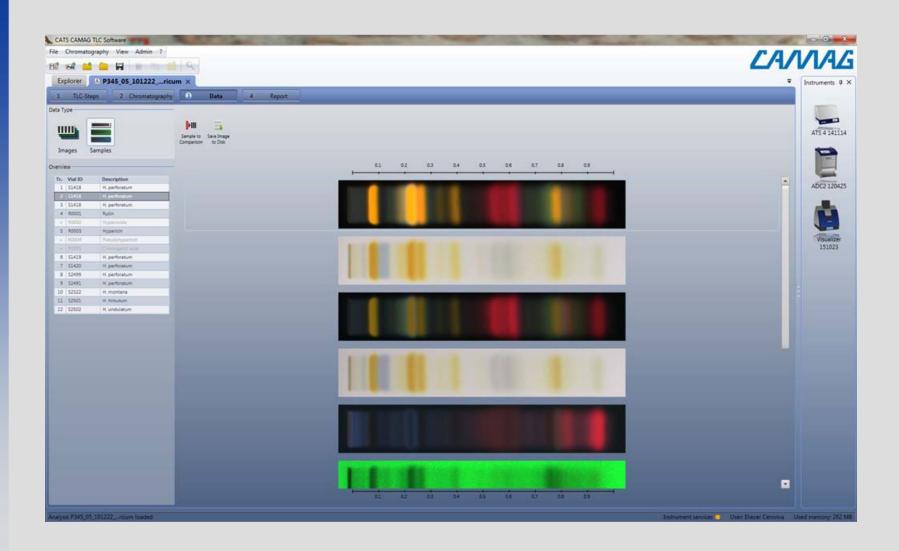


Images of Plates





Compare samples





Thank you for your attention and visit us at the booth.